



How to do business with the University of Colorado

https://www.bidnetdirect.com/colorado/universityofcolorado

Before We Begin

Housekeeping



Here to Help

- Kim Cullen, Director of Marketing at Bidnet Direct
 <u>kim.cullen@mdfcommerce.com</u>
- University of Colorado, Procurement Team
 <u>PSC@cu.edu</u>
- Bidnet Direct Vendor Support Team

M-F 8am-8pm ET 800-835-4603, option 2 support@bidnet.com



Agenda

- 1. Overview of Bidnet Direct & Rocky Mountain E-Purchasing System
 - Notification emails As posted by the University & Statewide
- 2. How participating buyers see your company
- 3. NIGP Codes- code categories and why it matters
- 4. Online Demonstration:
 - How to find bids
 - Saving searches
 - Free Registration vs. Purchasing Group vs. Statewide bids
 - Uploading your W-9 & updating vendor profile
- 5. Placing a bid electronically Electronic Bid Submission
- 6. How to register to download documents, addenda & submit bids
- 7. Q&A



Rocky Mountain E-Purchasing System

bidnet direct.	Bid Search Participating Agencies Purchasing Groups Vendor Solutions Buyer Solution	ns	Login	Vendor Registration
	Search by Keywords or Bid Title		Q Find Bids	
	Rocky Mountain E-Purchasing System Rocky Mountain government bids & RFPs		IOUNTAIN	
	Rocky Mountain E-Purchasing System Welcome to RMEPS! All participating local government purchasing departments invite interested vendors to register for excl awards on the Rocky Mountain E-Purchasing System. Registered vendors benefit from more bid inform paperwork and an easier method of doing business with Wyoming & Colorado local governments. Plear RFPs. Bids published before September 6, 2016 may be found at the Legacy site.	usive access to RFPs, bids and ation in a central location, less se register to access open bids and	Vendor Registration Grow your government business in Colorado and Wyoming! Register today to receive real-time notifications of matching bids, access documents & receive real-time addendum. REGISTER NOW →	
	Open Solicitations Closed Solicitations Filters 437 Groups Bids 208 Statewide & Federal Bids What's the difference? 437 Open Solicitations Order By	Published Date (Newest first) 🗸		
	Self Serve Fuel Station- Airport Colorado	Published 10/17/2023		

Purchasing Groups: Exclusive Bid Opportunities



Bids available from 50 states!



Group Notification



Statewide Notification

Statewide Bid O	pportunities - 07/26/2023	3			
BidNet Direct [ient: Thu 7/26/2023 3:5- ic: Kim Cullen (BIDNET)	noreply@bidnet.com] 4 AM T)				
	Kimberly Cullen BidNet Direct TEST Ac	count		Thursday July	26th, 2023
	Here are your statewide of search preferences and l to view the solicitation.	opportunities. The oppo have been added in the d the list of relevant opp	rtunities liste last day. Clic ortunities you	d below are ba k on any of the i receive by <u>u</u>	used on your e titles below odating your
	Solicitation Title	Organization	Delivery Location	Publication Date	Closing Date
	CSMART Application Management Services	City of Houston	TX, USA	07/25/2023	08/23/2023
	OPEN RECORDS SYSTEM	County of Rockdale	Rockdale County, GA, USA	07/25/2023	08/23/2023
	CLOUD-BASED, VENDOR-HOSTED INTERGRATED PARKING MANAGEMENT SYSTEM	City of Durham	Durham County, NC, USA	07/25/2023	08/24/2023
	Integrated Law Enforcement System	County of El Dorado	El Dorado County, CA, USA	07/25/2023	08/21/2023

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How to do business with the University of Colorado

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University of Colorado

The University of Colorado plays a profound role in the lives of individuals, businesses and communities throughout Colorado, across the country and around the world. More than a half a million alumni are leaders in business, science, the arts, health care and their communities, and they're joined by some 15,000 more each year. In Aurora, Boulder, Colorado Springs, and Denver, all four campuses are all for Colorado.

- <u>University of Colorado Boulder</u>
- <u>University of Colorado Colorado Springs</u>
- <u>University of Colorado Denver</u>
- <u>University of Colorado Anschutz Medical Campus</u>
- <u>CU System Administration</u>

The university collectively contributes about \$12.5 billion to the Colorado economy



Procurement Service Center (PSC)

The PSC is a centralized department that provides Procurement & Accounts Payable services to all four campuses plus the system office.

Our mission is to serve the University of Colorado through leadership of high-quality services related to spend management, contracting, procure-to-pay and travel management activities, supporting the University's mission of advancing research and knowledge, and state-of-the-art health care.





https://www.cu.edu/psc/doing-business-cu

Impact Spending Initiatives

Small Business

Successful businesses have a positive impact on the University community, and it is important that the University promote a strong and diverse business community. Therefore, the University has established a Small Business Program whose mission is to maximize the opportunities for small business concerns, including small disadvantaged, woman-owned, HUBZone, historically black colleges/universities and minority institutions, veteran owned and service-disabled veteran-owned, to participate in the University's business of procuring Goods and Services at all dollar levels.

Sustainable Spending

The University is committed to advancing sustainability on campus, in the community, and globally. The University community is encouraged to choose products in alignment with CU's Sustainable Purchasing Guidelines or other sustainable purchasing best practices such as those found at <u>aashe.org</u>.

Local Spending

As a public procurement entity, CU recognizes the broad impact spending has on the local community. CU believes a strong local economy is key to long term diversity and health across Colorado communities. Therefore, the University supports local businesses through the promotion of local spending strategies.





Solicitation Thresholds



Policy

\$100,000 bid threshold for both goods and services*

- Documents Quotes \$100K \$500K
- RFPs & IFBs above \$500K

Informal Procedures

Campus departments obtain 2 quotes for goods and services and complete a simple form to document pricing for orders between \$10,000 and \$100,000

*Construction procurements are handled by each campus's Facilities departme



How Participating Buyers See Your Company

What Buyers See: Vendor Search

NIGP Codes

~	NIGP Cate	gories	44 Se	lected
с	ategories S	elected (44)	Cle	ar All
	257	DEFENSE SYSTEM AND HOMELAND SECURITY EQUIPMENT, WEAPONS AND ACCESSORIES	Û	
	25726	CBRNE Medical Supplies and Pharmaceuticals (Not Otherwise Classified) CBRNE Medical Supplies and Pharmaceuticals (Not Otherwise Classified)	Û	
	V 465	HOSPITAL AND SURGICAL EQUIPMENT, INSTRUMENTS, AND SUPPLIES	Û	
	46501	Analyzer Equipment, Medical (Not Otherwise Classified) Analyzer Equipment, Medical (Not Otherwise Classified)	÷	•
с	ategories	architect	0	ک (O
	V 208	COMPUTER SOFTWARE FOR MICROCOMPUTERS, SYSTEMS, INCLUDING CLOUD-BASED (PREPROGRAMMED)		
	20812	Architectural Software Architectural Software		
	V 209	COMPUTER SOFTWARE FOR MINI AND MAINFRAME COMPUTERS (PREPROGRAMMED)		
	20914	Architectural Software (Mini/Mainframe) Architectural Software (Mini/Mainframe)		
	V 305	ENGINEERING AND ARCHITECTURAL EQUIPMENT, SURVEYING EQUIPMENT, DRAWING INSTRUMENTS, AND SUPPLIES		•
This is pro or its	copy of the l otected unde authorized	NIGP Code is the property of the National Institute of Governmental Purchasing, Inc. (NIGP), is displayed and used by BidNet under license from Periscope Holdings, Inc. (the authorized sub-licenso r the copyright laws of the United States. It may not be copied or used (in whole or part) by any party unless such party is authorized to do so under the terms of a written license agreement entered sub-licensors expressly authorizing such party to use the NIGP Code. Unauthorized copying or use is prohibited. Dated: January 2016	or of NIGF d into wit	'), and th NIGP
		CANCE	EL	SAVE

- Category codes used by local government agencies
- 5-digit codes
- How you get "matched" or sent an opportunity by a participating agency
- Updating your codes by editing under "My Organization"

Online Demonstration



Duriversity of Colorado Bid Opportunities

University of Colorado's Open and Closed Solicitations are posted below. Please <u>register</u> or <u>login</u> to see details of all open opportunities. In the spirit of continuous improvement, the University of Colorado is partnering with the Rocky Mountain e-Purchasing System to publish solicitations and we welcome your participation!

We hope vendors find this system useful in expanding their visibility to the broad array bid opportunities from the extensive number of agencies that are part of the Rocky Mountain e-Purchasing System! Thank you for registering and we look forward to the opportunity of working together. There is no cost to register by selecting the Limited Access. You will have full access to all solicitation information. If you need help registering, please contact BidNet's Vendor Support Department at 800-835-4603, Option 2.

Register to Bid

Register to do business with University of Colorado. Join the Rocky Mountain E-Purchasing System to expand your business with local governments throughout Colorado and Wyoming.

Register with the Rocky Mountain E-Purchasing System to gain access to bids today.

REGISTER NOW \rightarrow

Open Solicitations Closed Solicitations Awarded Solicitations

5 Open Solicitations	Order By	Published Date (Newest first) 🗸		
DQ_INF-0000000008 <u>Video Production for High Concentration Cannabis Health Campaign</u> Colorado		Published Closing	10/30/2023 11/13/2023	
RFP_F-000000003 Coloradan Print Services Colorado		Published	10/27/2023 11/28/2023	
RFP_F-0000000005 Clinical and Anatomic Pathology Reference Laboratory Services Colorado		PublishedClosing	10/10/2023 11/13/2023	

Deadline & Solicitation

RFP-JN-WaterEfficientLandscapesD	irectInstall - Water Efficient Landscapes - Direct Install P	roject 2 Bid Intent Place Bid Downl	load N
Time Left to Bid 28 d 03 h 06 m ⑦	Reference Number 0000330512	Issuing Organization San Diego County Water Authority	
Notice	Owner Organization WR-WCP	Solicitation Type RFP - Request for Proposal (Formal)	
Categories	Solicitation Number	Title	
Documents	RFP-JN-WaterEfficientLandscapesDirectInstall	Water Efficient Landscapes - Direct Install Project	
Q & A	Source ID PU.OTH.USA.2488859.C14721901		
Document Request List			
Audit	Details		
	Location United States, California, San Diego County	Purchase Type Duration: 4 years Option: 1 year	
	Piggyback Contract Yes		
	Dates		
	Publication 09/20/2023 03:30 PM EDT	Bid Intent Optional	
	Bid Intent Deadline 10/30/2023 03:00 PM EDT □	Question Acceptance Deadline 10/06/2023 03:00 PM EDT	
	Questions are submitted online	Closing Date	

RFP-JN-WaterEfficientLandscapesDi	ectInstall - Water Efficient Landscapes - Direct Install Project		Bid Intent	Place Bid	Download	: = Notes
	Reference Number 0000330512	Issuing Organization San Diego County Water Authority				
Notice	Owner Organization WR-WCP	Solicitation Type RFP - Request for Proposal (Formal)				
Categories Documents	Solicitation N RFP-JN-Water Place a Bid	Mascapes - Direct Insta	all D roject			
Q & A	Source ID RFP-JN-WaterEfficientLandscapesDirectInstall - Water Efficient PU.OTH.USA Direct Install Project	t Landscapes -				
Document Request List	Closing Date: 10/30/2023 03:00 PM EDT					
Audit	Details Location United States O Place a new Bid O					
	Piggyback Co Yes Dates	Continue				
	Publication 09/20/2023 03:30 PM EDT	Bid Intent Optional				
	Bid Intent Deadline 10/30/2023 03:00 PM EDT	Question Acceptance Deadline 10/06/2023 03:00 PM EDT				
	Questions are submitted online Yes	Closing Date 10/30/2023 03:00 PM EDT				

RFP

Important reminders:

- Document titles
- Follow directions!

23 - Construction Project		Status BID	NOT SUBMITTED	Closing Date 12/01/2022 03:00 PM ES	Time Left to Bid 40d 22h 22m	0
Create Bid						
1 Proposal 2 Submission 3	Confirmation					
Documents Pricing						
Bid Documents - Bid Documents				OPTIONAL	^	
Documents defining the proposal						
A	‡.zip	í				
Drag & Drop or <u>browse for your file</u>	Drag & Drowse for yo	op ur zip file				
Collapse All Expand All						
File	Size	Uploaded Date	Proces	ssing Status		
RFP123 - Construction Proposal.pdf	491 Kb	11/01/2022 11:11 AM EDT	СОМ	PLETED		
			Cancel	Save & Quit	Next	

Ooops! I uploaded the wrong document. || On Bid Documents screen: Hamburger icon → Remove Document ents - Bid Documents Documents defining the proposal Drag & Drop Drag & Drop or browse for your file or browse for your zip file Collapse All | Expand All **Uploaded Date Processing Status** File Size RFP123 - Construction Proposal.pdf 491 Kb 11/01/2022 11:11 AM EDT COMPLETED

(Optional) is found on any document NOT required

Save & Quit to come back later

Click "Next" for pricing & to finalize



Make certain to read any notes; on each page of the submission process & in the documents provided in the request.



For security purposes, enter your:

- Full name
- Re-enter your password for **Bidnet Direct;** and
- Confirm

123 - Constru	ction Project			BID NOT SUBMITTED	Closing Date 12/01/2022 03:00 PM EST	Time Left to Bid 40d 22h 22m	0
	Create Bid						
	Proposal 2 Submis	sion 3 Confirm	ation				
	Exceptions Does this bid contain exceptions? No Yes						
	Bidder Compliance & Au The Bidder agrees to submit and s been completed. Bidder represents and warrants the each and every term, condition, art I declare that the foregoing is true Bid Submitted By (Full Name)* John Doe	Ithentication ign this Bid electronically at the person signing this icle and obligation of thi and correct For security reasons p	y and agrees that his/her bid is valid, authoriz s Bid is an authorized agent who has fulfilled a s Bid and any resultant Contract.	rd, and binding; and certifies ill requirements to possess	s that all required documentation h actual authority to bind Bidder to	85	
	← Previous			⊘ Cancel (Save & Quit	4	
			BID SUBMISSION CONFIRMATION	N			
			Submission will make the bid act	ive and submit it to the NO	solicitation owner. Are you	sure you want to proc	eed?

reate bid	
Proposal	Submission 3 Confirmation
Your bid for coligitation	a "12245221 Auditing Services" has officially been submitted. You will receive patifications by small when amondments are issued
Bid Submission Date Confirmation Number	02/17/2023 03:53 PM EST 0000009180
You can download a P	DF version of this confirmation for your records.
Take note that you can	withdraw and modify your bid up until the solicitation's closing date set for 02/28/2023 04:00 PM EST.

bidnet din powered by m	rect. df commerce	SOLICITATIONS PARTICIPATING ORGANIZATIONS					0 1
Bid Managerr	nent				Search by S	Solicitation Number or Title	Q Advanced
	Sol.Number ▲ 1130817 1 result found	Title Diving program Management Services	Closing Date (Time Remaining) 09/08/2021 03:00 PM EDT (14d 1h 17m)	Bid Status Submitted	Bid Submission Date 08/25/2021 01:41 PM EDT	Confirmation No. 0000018563 View Withdraw	
		Vie n "witho up	ew your solicitat nake any chang drawing" and res until time of bid	ion and es by submitting closing.			

Registration



Package Selection

- Select the package that makes the most sense for your company
- For maximum bid opportunities, select Federal Bids to receive matching email notification from ALL Participating Member Agencies, State & Local, and Federal bids across California (subscription fee required)
- Limited package provides access to all bid information; however, you are **not notified** when you match with new information as it is published. Vendors can still view, search, download and respond electronically to solicitations at **no cost**.
- You can also add more States you are interested in doing business by clicking "Modify States"
- Press Save and Continue



Personal Information & Advertising Package

- Also in this section, an option is available to add your logo, product sell-sheets, catalogues, etc. to your company profile
- You can add this to your profile or click on the toggle to remove the Advertising Package. You can always add this later.
- Review your personal information and click "Save and Continue"
- Note: If you did not select any paid packages, the button will say "Finalize the Registration". Skip to page 7.



irst Name	Last Name		
Nap	Fortich		
Company Name	Phone Number		
Example Construction Services	518 245 2368		
Connection Details			
Email Address	Username		
nap.fortich@exampleconstruction.com	nap.fortich6		
Password	Confirm Password		
I agree to the <u>Terms & Conditions</u> stated herein I am an authorized representative of the above-named Stand out from the competition! Advertise your company's brand & of	t organization.		
Showcase your sell-sheets & one-page	gers		
 Catch the attention of more buyers 			

Added \$64.95

Payment Information (if applicable)

- If any paid registration options were selected, you will be prompted to enter your credit card information
- You can review the amount and the user information on the right screen
- Finalize the registration

3 Payment Method		VISA	AMERICAN		Federal Package (One year)	
Card Holder Name					Colorado & Wyoming Rocky Mountain E-Pu System	g urchasing
					Enhanced Advertisin	ng Profile \$64.95
Card Number	Expiry Date	Security Code			Sub-Total	\$604.95
0000 0000 0000 0000	MM/YY	CVV	?		Total	\$604.95
Billing Address Address City	Zip/Postal Code				Prices are in US Dollars' refundable. Your subsc automatically every yea \$604.95 (plus applicab We will place these cha card on file next year u subscription beforehan time, but cancellation g of your next billing cycl	a. All tees are non- iription will renew ar. Your next payment of le taxes) is due next year. arges against your credit nless you cancel your nd. You may cancel at any goes into effect at the start le.
Country	State/Province				User Inform	ation
United States	Choose a state/pr	ovince	~		Nap Fortich	
Finalize the registration					Example Construe nap.fortich@exan m	ction Services npleconstruction.co

Complete & Activate Account

- This confirmation page • will show your subscription details and the activation email will be sent to you in a few minutes
- Check your email to ٠ complete the registration process & verify your email address. Make sure to check your Spam Inbox if you have not received your activation email.
- Click on the link and login ٠ using the username and password you entered

	Sai
\bigotimes	bi
Thank you for subscribing. Welcome, Nap Fortich.	Nap
Your activation email is on its way to nap.fortich@exampleconstruction.com inbox. To continue and gain access to your account, follow the instructions indicated in the activation email. In the meantime, find your subscription details below.	Plea regi Bidt Upo com
Subscription Details	lf yo Ser
You purchased the Federal Package - Colorado & Wyoming and Enhanced Advertising Profile	Kind
You will be charged \$565.95 (plus applicable taxes) yearly	sup
Primary Contact	
Nap Fortich	
Example Construction Services	
nap.fortich@exampleconstruction.com	
518 245 2368	
Payment Method	

mple Email:



Category Code Selection

- Upon your initial login, you will be asked to select the category codes of the products or services your company offers
- Search by keyword & select all the codes that apply
- This information is used:
 - For automatic email notifications when you match with new solicitations
 - In your company profile for buyers to search & find by product/service requirements
 - For any "invitation" to bid manually requested by buyers

Categories S	Selected (3)		
✓ 155	BUILDINGS AND STRUCTURES: FABRICATED AND PREFABRICATED		Û
15500	BUILDINGS AND STRUCTURES: FABRICATED AND PREFABRICATED		Û
✓ 918	CONSULTING SERVICES		Û
91800	CONSULTING SERVICES		Û
91819	Buildings, Structures and Components Consulting Buildings, Structures and Components Consulting		Û
Categories		Consult	۹
✓ 905	AIRCRAFT AND AIRPORT OPERATIONS SERVICES		
90528	Aviation Analytical Studies Including Surveys (See 918-12 for Consulting) Aviation Analytical Studies Including Surveys (See 918-12 for Consulting)		
✓ 911	CONSTRUCTION AND UTILITIES, HIGHER EDUCATION		
91158	C.I.P., Special Consultants C.I.P., Special Consultants		

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Additional Information

- Additional information such as your type of business structure, and any DBE or other certification will be asked
- You may also upload your W-9 form directly to your company profile (agencies prefer this)
- This information is used:
 - In your company profile for buyers to search & find by product/service requirements
 - For any "invitation" to bid manually requested by buyers

	2	
1 - Category Selection	2 - Additional Information 3 - Confirmation	
Business Structure*	Business Type	
Public Corporation	☑ Small	
Private Corporation	Large	
Partnership	Minority Owned	
LLC or LLP	U Woman Owned	
Individual/Independent Contractor/Sole Program	rietor 🗆 Veteran Owned	
□ Joint Venture	□ Disabled	
Non-Profit Organization	Disadvantaged	
Government Agency	Service Disabled	
□ Organization exempt under Sec 501 (a)	Historically Underutilized Business (located in a HUB Zone)	
□ Other	Historically Underutilized Business (not located in a HUB Zone)	
	Historically Black College or University	
	□ Other	
Owner Ethnicity		
Asian/Asian Pacific		
Sub-Continent Asian (Asian Indian)		
African American/Black		
Native American	Rocky Mountain E-Purchasing System - Additional Information	
Other Is your company SBE certified by the City of Denver? *		
	• Yes	
Number of Employees*	O No	
11 to 50	Do you have any other M/WDBE Certifications?*	
	• Yes	
W-9	O No	
 Upload W.0 form 	Other certification names:*	
Topload W-9 form		
	Please separate answers by commas.	
	< Previous Activate	

Registration Complete!

- Login and start looking at open solicitations from San Diego County Water Authority
- If you selected the paid e-mail notification for Group, Statewide or Federal Opportunities, new notifications of solicitations that match your profile will start immediately
- Need help registering or navigating the system? Contact the Bidnet Direct Vendor Support team at 800-835-4603, option 2



Here to Help

- Kim Cullen, Director of Marketing at Bidnet Direct
 <u>kim.cullen@mdfcommerce.com</u>
- Bidnet Direct Vendor Support Team

M-F 8am-8pm ET 800-835-4603, option 2



Questions