

How to do business with the University of Colorado

Questions & Answers

I am a vendor for ed-tech and elearning. Will you address how I can provide my training certification program to the global campus.

You can provide information about your program to the University by sending it to PSC@cu.edu. We will then review the information and pass it along to the appropriate departments across our campuses. If there is interest, those departments will then contact you directly.

Does the use of pre-competitive cooperative purchasing mechanisms (i.e. NASPO, OMNIA, E&I, etc.) satisfy the need for multiple bidders, or would procurement still need to receive bids from multiple vendors.

Yes, the University does use cooperative purchasing mechanisms as long as the contract itself has been competitively procured.

How does CU procure products/ services where total amount is less than \$100 K

Departments have discretion to purchase goods and services under \$10,000. For goods and services between \$10,000 and \$100,000, with certain exceptions, our departments obtain 2 quotes for the goods and/or services. Those quotes are then reviewed by a Purchasing Agent prior to issuing a purchase order to ensure the University is obtaining the best value.

Do you have to purchase a certain subscription to receive notifications for opportunities that match your organization's NIGP codes?

There is a no fee option to register and use BidNet. Suppliers may elect to pay a fee to receive automatic e-mail notifications for solicitation opportunities applicable to each supplier's identified product/service offerings.

Is there somewhere where vendors can view past RFPs (and responses) or previous contracts signed for a particular type of good or service?

Hello, Kim just went through the tabs of "closed" and "awarded" in her BidNet presentation. Signed contracts are not uploaded into this system.

Most of our products and services would amount to less than \$10K will solicitations occur for those needs under the amounts you showed?

Departments have discretion to purchase goods and services under \$10,000. However, if you are selling promotional items the university has several rules surrounding products containing logos. Here is a link for additional details about the universities licensing program. <https://cubuffs.com/sports/2012/1/1/24467.aspx>

My company makes Gourmet Pound Cakes for cafes and events. How can we supply CU with our cakes?

You are encouraged to reach out to the Dining Services departments at each of our campuses to determine interest in providing your products at their on campus locations.

Could we receive a video recording of this informational webinar as well as related documentation?

A recording of this webinar will be provided to all registered participants by the end of the week. We will also include a link the recording on the CU Procurement Service Center website in the coming days on the How to Do Business with CU page.

What if we don't see the NIGP code for our products i.e. promotional products?

It is recommended that you contact BidNet directly to work with them on the NIGP code that best fits.

I'm relatively new to Bidnet, and I've heard that once a solicitation is posted, the requesting company often already has a vendor in mind. In approaching IT cloud-based data management and backup services, should we initiate contact with procurement departments, or is it more effective to directly engage with IT decision-makers? If the latter, who are the key individuals we should focus on connecting with?

Please do not reach out to the IT decision makers, please initiate contact with us in procurement. Bid opportunities will be posted in Bidnet, Q&A will be via Bidnet.

Is there a way to see these purchases?

Since the campuses have discretion to purchase goods and services under \$10,000 there is limited visibility for procurement. You are encouraged to make connections with campus departments to identify needs.

Should I send you my venture capital page with my pitch deck and business plan?

You can send this to psc@cu.edu.

We are cleaning company. How can we apply to work with the University on smaller projects?

I would recommend reaching out to the Facilities Departments at each campus as cleaning services would be purchased by these departments.

What is the difference between accepted and awarded and won?

For DQs the solicitation is awarded and for RFPs they will be marked as intent to award. Following the 7 day protest period, it will be moved to awarded.

How would I get in touch with the facilities team?

I would Google each campus name followed by Facilities and it will take you to their website with contact information.

Would HVAC work be on Bidnet or through the procurement office?

HVAC work is solicited by our Facilities Departments, so you will access their bids by going to their individual websites where they publish their solicitations.

Who are the agencies considered Group Agencies?

Participating Buying Agencies, interacting with you as vendors, etc.

Are tree companies for full service tree work procured through BidNet or the University?

This work is solicited by our Facilities Departments, so you will go directly to their websites to see solicitations.